

February 6, 2008

Greetings from Goodrich Capital. We trust that 2007 proved to be a successful year for you and that you are looking forward to a prosperous 2008.

We are pleased to say 2007 was a record year for Goodrich Capital. We assisted 22 companies with activities ranging from advisory services and growth capital acquisition, to recapitalization and business sales. In the process we completed \$175 million in transaction volume for businesses with enterprise value in excess of \$250 million. To enhance our service capability we also expanded our staff, adding three principals in the course of the year.

We are looking forward to an even more successful 2008. Obviously, we are all facing some challenging times with the economy. However, we believe this only adds to our ability as former operators to identify solid middle market companies with a strategic edge and sustainable value proposition. More specifically our focus in 2008 will be:

- Staple industries at the low end of any cyclical downturn
- Companies with proprietary advantages that are under exploited
- A strategic alignment of multiple companies with complimentary products
- Add-ons that can average down acquisition costs of portfolio companies
- Global opportunities (via our international representation in euroMerger)

With our broad industry network we are well positioned to drill down in the above areas, and identify quality opportunities. Those opportunities continue to exist regardless of the economy. In terms of add-ons we would be happy to work with you on specific situations. We would need to know a) the target platform company; b) acquisition size; and c) the acquisition strategy i.e. vertical integration, roll up, diversification etc. Please let us know your interest and we will follow up. (If we do not have a CDA with you we will gladly put one in place.)

Finally, and not the least important, we want to thank you for your friendship and your support. Obviously any successful business relationship has to be a two way street. We pledge to bring you only quality opportunities and to continue our practice of working with a small, select group of sponsors on a transaction to avoid the auction mentality and related inefficiency. We welcome your input as to specific types of transactions you would like to see (primary or add-ons) or how we might otherwise be of help. By the same token we would ask that you think of Goodrich Capital should we be able to assist you with a transaction, or to pass along a referral. Should you need an update as to Goodrich Capital's capabilities I would refer you to our web site [www.goodcap.com](http://www.goodcap.com).

Regards

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